

## LETTER OF AUTHORIZATION

Date: 28.04. 2023

TO WHOM IT MAY CONCERNS:

We, **KAREL Elektronik San.Tic. A.Ş.**, a corporation established and duly existing under the laws of Republic of Turkey, with main office located at Organize Sanayi Bolgesi, Gazneliler Caddesi No.10, 06935 Sincan, Ankara, Turkey, **hereby duly appoint and authorize Lightway Company** with main office located at Ankawa street Erbil-Iraq represented by Mr. Waleed Botanee, CEO (the "Agent"), as our authorized sales agent for the sales promotion of KAREL PABX Telephone Systems in the territory of Iraq.

Please acknowledge and understand that:

- we authorized the Agent to provide us with the counsel, guidance, liaison assistance, facilities and information as shall be reasonably necessary and required for the promotion of the sale of Products;
- the Agent agreed to do their best efforts to promote and further the sale of the Products;
- Agent's authority under this Instrument is to assist us in the promoting of the sales of the Products and we shall not authorize the Agent to enter into any commitment of any kind on behalf of us and shall not make any contractual offers on behalf of us unless the Agent obtains prior written instructions from us concerning the terms of such commitment and/or offers;
- the Agent will assume and discharge for their own account all costs, expenses and charges necessary or incidental to its marketing functions and operations hereunder, and will indemnify and save us harmless from and against all such costs, expenses and charges, and all claims, disputes, actions, judgments and liabilities of every kind which are made, contracted, suffered or incurred by the Agent; and
- the official Agent Agreement regulating rights and obligations of the Agent and us will be separately made and entered into between the Agent and us after verifying the marketability of the Products.

**KAREL Elektronik San. Tic. A.Ş.**

**KAREL**  
ELEKTRONİK SANAYİ VE TİCARET A.Ş.  
Gazneliler Cad. No:10 Organize Sanayi Bölgesi  
Tel: (0312) 267 02 90 Sincan/ANKARA  
Büyük Mükellefler V. D.: 524 600 8809

**Salih Umut Oner**  
International Business Development Manager

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Please acknowledge and understand that:

- we authorized the Agent to provide us with the counsel, guidance, liaison assistance, facilities and information as shall be reasonably necessary and required for the promotion of the sale of Products;
- the Agent agreed to do their best efforts to promote and further the sale of the Products;
- Agent's authority under this Instrument is to assist us in the promoting of the sales of the Products and we shall not authorize the Agent to enter into any commitment of any kind on behalf of us and shall not make any contractual offers on behalf of us unless the Agent obtains prior written instructions from us concerning the terms of such commitment and/or offers;
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**KAREL Elektronik San. Tic. A.Ş.**

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ELEKTRONİK SANAYİ VE TİCARET A.Ş.  
Gazneliler Cad. No:10 Organize Sanayi Bölgesi  
Tel: (0312) 265 02 90 - F: (0312) 261 02 90  
Büyükdere Mahallesi Kat: 3/100 06800

Salih Umut Oner  
International Business Development Manager